

CALIFORNIA DRIED PRUNES: Supply and Disposition
August 1, 2006 through January 31, 2007

SUPPLY (Net Tons)

| Crop Year | Natural Condition | | Processed Condition | |
|--|-------------------|---------|---------------------|---------|
| | 2006 | 2005 | 2006 | 2005 |
| Carryin, Whole Prunes | 19,028 | 21,737 | | |
| Carryin, Pitted Prunes (See Notes 2 & 9) | 3,112 | 4,194 | | |
| Total | 22,140 | 25,931 | | |
| Marketable Production 2006 Est'd. | 170,000 | 93,212 | | |
| Total Supply | 192,140 | 119,143 | 201,747 | 125,100 |
| Shipped at January 31, 2007 | | | 68,203 | 0 |
| Unshipped Supply | | | 133,544 | 125,100 |
| Percent Shipped January 31, 2007 | | | 33.81% | 0.00% |

2006 Marketable Production is based on the 170,000 ton estimate released by CASS on September 29, 2006

SHIPMENTS (Net Tons Processed Condition)

BY DESTINATION AND DOMESTIC USES

| | 2006 CROP YEAR | | | 2005 CROP YEAR |
|-----------------------|----------------|--------------|---------|----------------|
| | Oct. 1, 2006 | Aug 1, 2006 | % chg * | Aug 1, 2005 |
| | to | to | from | to |
| | Jan. 31, 2007 | Jan 31, 2007 | pr yr | July 31, 2006 |
| Domestic: | | | | |
| Whole | 2,457 | 4,749 | | 8,140 |
| Pitted | 10,926 | 19,092 | | 35,544 |
| Sub-total Prunes | 13,383 | 23,841 | | 43,684 |
| Manufacturing | 6,791 | 12,858 | | 18,979 |
| Government | 61 | 84 | | 21 |
| Total Domestic | 20,235 | 36,783 | | 62,684 |
| Export: | | | | |
| Whole | 5,148 | 7,873 | | 10,859 |
| Pitted | 13,482 | 23,547 | | 32,040 |
| Total Export | 18,630 | 31,420 | | 42,899 |
| Total Industry | 38,865 | 68,203 | | 105,583 |

By Type of Pack

| | | | | |
|-------------------------|--------|--------|--|---------|
| Whole Prunes | | | | |
| Consumer Pack | 806 | 2,241 | | 2,289 |
| Bulk Pack | 14,538 | 23,934 | | 35,689 |
| Sub-total Whole | 15,344 | 26,175 | | 37,978 |
| Pitted Prunes | | | | |
| Consumer Pack | 17,100 | 30,227 | | 45,949 |
| Bulk Pack | 6,421 | 11,801 | | 21,656 |
| Sub-total Pitted | 23,521 | 42,028 | | 67,605 |
| Total Industry | 38,865 | 68,203 | | 105,583 |

* No percent change information is available because quarterly shipment reports were not required last year.

Notes: 1. Shipments to Canada and Puerto Rico are included in the domestic totals.
2. Manufacturing includes juice and concentrate, paste, baby food, puree, butter and diced prunes.

Notes:

1. Detail will not always add exactly to totals due to rounding.
2. Tonnage shown as "Pitted Prunes" in this report is the natural condition equivalent weight of handler reported pitted weights. Effective with the 1992 crop year, the pit loss factor was revised to 1.15. For the crop years 1984 through 1991, the pit loss factor used was 1.10. A factor of 1.19 was used for the period 1972 through 1983. Prior to 1972, no pit loss factor was used.
3. Processed Condition Supply - Effective for 1984 and subsequent years, a processing gain factor of 1.05 will be applied to the natural condition supply. For 1983 and prior crop years, a processing gain factor of 1.03 was used.
4. Parity price for January 31, 2007 was \$2,810 per ton. The average parity price for 2005 crop year was \$2,502 per ton. The Walnut-Raisin-Prune Report State Summary shows an average grower return per ton of 2005 crop total tonnage of \$1,474 per ton.

5. Comparative Export and Pitted shipment data:

| | <u>2006</u> | <u>2005</u> |
|--|-------------|-------------|
| Export percent of total shipments | 46.1% | 40.6% |
| Pitted percent of total shipments | 61.6% | 64.0% |
| Pitted percent of total export shipments | 74.9% | 74.7% |
| Pitted percent of total domestic shipments | 51.9% | 56.7% |

6. To compare 1992 and subsequent crop years' statistics with those of 1991 and prior crop years, the following adjustments to 1991 and prior crop statistics should be made:
 - A. Pitted Prunes - All statistics for pitted prunes \times 1.04545
 - B. Gov't Pitted Prune shipments \times 1.04545 (Refer to applicable crop year reports for the pitted portion of Gov't shipments.)
 - C. Processed Condition Supply = Natural Condition Supply \times 1.05.

7. USDA purchases in progress:

| Form | Packaged | Shipping Period | Nat. Cond Tons | Shipped Crop Year To - Date | Total Shipped To - Date |
|-----------|----------|--------------------|-------------------|-----------------------------------|-------------------------------|
| Pitted | 24/1 lb | 10/1/06 - 12/31/06 | 62 | 62 | 62 |
| Trail Mix | 24/1 lb | 11/16/06 - 2/28/06 | 32 | 8 | 8 |
| Trail Mix | 5/5 lb | 11/16/06 - 2/28/06 | 71 | 14 | 14 |
| | | | 165 | 84 | 84 |