

October 15, 2003

FINAL STATISTICAL REPORT

2002-03

The attached tables reflect the results of marketing the 2002-03 prune crop under the provisions of Marketing Agreement No. 110, as Amended, and Order No. 993, as Amended, regulating the handling of dried prunes produced in California. They are listed as follows:

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We have calculated that the seasonal average parity price for dried prunes for the 2002-03 crop year was \$2,257 per ton. The final overall seasonal grower return for all 2001 crop prunes was calculated as \$723 per ton from information reported in "WALNUT-RAISIN-PRUNE REPORT SUMMARY, 2001 CROP YEAR" dated October 11, 2002, published by the California Agricultural Statistics Service. The same report for the 2002 crop year, dated October 10, 2003, shows an average grower return of \$810 per ton.

The Marketing Policy for the crop year beginning August 1, 2002 was established as 100% salable, and 0% reserve.

PRUNE MARKETING COMMITTEE

Table 1

SUMMARY OF SUPPLY AND SHIPMENTS
2002 - 2003 CROP YEAR
CALIFORNIA DRIED PRUNES

| M A R K E T A B L E P R U N E S | | |
|--|----------------|--------------------|
| | Natural | Processed |
| Carryin, Inventory, 8/1/02 | 63,536 | 66,713 (a) |
| Marketable Production, 2002 Crop: (b) | 162,259 | 170,372 (a) |
| Total Supply | 225,795 | 237,085 (a) |
| Shipments 8/1/02 - 7/31/03 (65.17% of salable supply) | 147,150 | 154,508 |
| 7/31/03 Carryout as computed | 78,645 | 82,577 (a) |
| Carryout as Reported 7/31/03 (c) | 71,320 | 74,886 (a) |

- Footnotes: (a) Effective for 1984 and subsequent crop years, a processing gain factor of 1.05 will be used to convert natural condition weight to processed weight (and conversely). For 1983 and prior crop years, a processing gain factor of 1.03 was used.
- (b) We have excluded 671 tons of trash content and 5,436 tons of undersized prunes from total inbound inspections of 168,366 tons. See tables 3, 5, and 6.
- (c) As reported by handlers as of 7/31/03 basis natural condition, variance from the calculated figure may be due to the fact that processing gain varies and reporting methods differ.

Source: Prune Marketing Committee records and Tables 2, 3, and 9.

Table 2

SUMMARY OF BEGINNING AND ENDING INVENTORIES BY SIZE
 2002 - 2003 CROP YEAR
 CALIFORNIA DRIED PRUNES

| | Carryin Inventory, August 1, 2002 | Carryout Inventory, July 31, 2003 |
|--|--------------------------------------|--------------------------------------|
| | - Net Tons, Natural Condition - | |
| <u>Prune Sizes</u> | | |
| 15/20 | 0.0 | 0.0 |
| 18/24 | 0.6 | 0.0 |
| 25/30 | 12.0 | 204.2 |
| 31/33 | 384.0 | 1,130.8 |
| 34/40 | 3,326.9 | 9,261.1 |
| 41/51 | 9,207.2 | 14,658.7 |
| 52/61 | 12,050.8 | 10,319.5 |
| 62/71 | 12,256.0 | 9,246.4 |
| 72/81 | 9,992.4 | 8,837.4 |
| 82/91 | 4,302.1 | 5,350.4 |
| 92/101 | 3,059.8 | 3,859.6 |
| 102/121 | 1,357.8 | 1,383.7 |
| 122/Up | 352.6 | 221.0 |
| Ex-Large | 86.7 | 127.5 |
| Large | 97.4 | 46.1 |
| Medium | 117.7 | 55.6 |
| Small | 166.7 | 85.3 |
| Ungraded | 1,091.7 | 28.4 |
| TOTAL STANDARD | 57,862.4 | 64,815.7 |
| Manufacturing | 1,129.7 | 2,305.6 |
| Culls | 129.5 | 280.9 |
| TOTAL | 59,121.6 | 67,402.2 |
| Add Natural Condition Equivalent of Pitted Inventory | 4,414.5 | 3,917.8 |
| TOTAL INVENTORY | 63,536.1 (a) | 71,320.0 (a) |

Footnote: (a) As reported by Handlers at 8/1/02 and 7/31/03, basis natural condition.

Table 3

INCOMING INSPECTIONS
2002 - 2003 CROP YEAR
CALIFORNIA DRIED PRUNES

| Calendar Year | Month | Net Tons Total |
|------------------------------|-----------|-------------------|
| 2002 | August | 172 |
| | September | 21,391 |
| | October | 84,942 |
| | November | 35,416 |
| | December | 15,539 |
| 2003 | January | 6,751 |
| | February | 1,256 |
| | March | 1,783 |
| | April | 457 |
| | May | 340 |
| | June | 226 |
| | July | 93 |
| Total Incoming Inspections | | 168,366 (a) |
| Less Trash | | 671 |
| Less Undersized | | 5,436 |
| Marketable Tonnage Inspected | | <u>162,259</u> |

Source: DFA inspection records

Footnote: (a) Inspection Certificates show the following :

| | Tons | % |
|------------------------------------|----------------|---------------|
| Issued as Standard Certificates | <u>97,949</u> | <u>58.18</u> |
| Issued as Substandard Certificates | <u>70,417</u> | <u>41.82</u> |
| TOTAL | <u>168,366</u> | <u>100.00</u> |

**BEARING AND NON-BEARING ACREAGE, TOTAL PRODUCTION
AND TOTAL PRODUCTION PER ACRE, BY COUNTIES
2002 - 2003 CROP YEAR
CALIFORNIA DRIED PRUNES**

| District | County | ACREAGE | | Total Dried Prune Production (Tons - Natural Cond.) | Avg. Prod. Per-Acre |
|---------------------------------|-----------------------------------|----------------|------------------|---|---------------------------|
| | | Bearing | Non - Bearing | | |
| <i>Santa Clara/Napa/Sonoma:</i> | | | | | |
| | Napa | 7 | 0 | 0 | 0.0 |
| | Lake | 27 | 0 | 0 | 0.0 |
| | Santa Clara | 131 | 9 | 109 | 0.8 |
| | Santa Cruz | 15 | 0 | 0 | 0.0 |
| | Sonoma | 53 | 0 | 3 | 0.1 |
| | TOTAL | 233 | 9 | 112 | 0.5 |
| <i>North Sacramento Valley:</i> | | | | | |
| | Butte | 9,565 | 1,035 | 26,941 | 2.8 |
| | Glenn | 7,567 | 652 | 14,181 | 1.9 |
| | Shasta | 53 | 4 | 528 | 10.0 |
| | Tehama | 8,746 | 615 | 20,001 | 2.3 |
| | TOTAL | 25,931 | 2,306 | 61,651 | 2.4 |
| <i>South Sacramento Valley:</i> | | | | | |
| | Amador | 13 | 0 | 0 | 0.0 |
| | Colusa | 2,274 | 383 | 4,134 | 1.8 |
| | Placer | 318 | 0 | 830 | 2.6 |
| | Solano | 1,347 | 38 | 2,610 | 1.9 |
| | Sutter | 20,086 | 2,146 | 39,305 | 2.0 |
| | Yolo | 1,770 | 217 | 7,163 | 4.0 |
| | Yuba | 9,458 | 1,371 | 22,330 | 2.4 |
| | TOTAL | 35,266 | 4,155 | 76,372 | 2.2 |
| <i>San Joaquin Valley:</i> | | | | | |
| | Fresno | 3,222 | 275 | 9,146 | 2.8 |
| | Kern | 64 | 0 | 163 | 2.5 |
| | Kings | 0 | 10 | 40 | 4.0 |
| | Merced | 2,058 | 18 | 5,687 | 2.8 |
| | Madera | 1,444 | 74 | 4,682 | 3.2 |
| | San Joaquin | 17 | 0 | 93 | 5.5 |
| | Stanislaus | 90 | 10 | 128 | 1.4 |
| | Tulare | 5,140 | 707 | 10,293 | 2.0 |
| | TOTAL | 12,035 | 1,094 | 30,232 | 2.5 |
| | STATE TOTAL | 73,464 | 7,563 | 168,367 | 2.3 |
| | * New Statistical Sampling Method | 74,000 | 9,000 | 168,367 | 2.3 |

Note: 1. Detail will not necessarily add to totals due to rounding.

Source: Total production data is from PMC records of Incoming Inspection Certificates. Bearing acreage and non-bearing acreage data are from the California Agricultural Statistics Service's annual survey of prune growers.

* The new statistical sampling method was used by CASS this year to account for incompleteness and give a more accurate result. The county totals are based on the previous method and do not add to the new state total.

Table 5

TOTAL PRODUCTION AND QUALITY BY COUNTY, BY DISTRICT
2002- 2003 CROP YEAR
CALIFORNIA DRIED PRUNES

| District and County | Total Dried Prune Production | (b) | | Trash Content | Under- sized Prunes | Marketable Content |
|---------------------------------------|---------------------------------------|--|------------|------------------|---------------------------|-----------------------|
| | | Substandard in Excess of Tolerance | Percent | | | |
| Net Tons --- Natural Condition | | | | | | |
| <i>Santa Clara/Napa/Sonoma:</i> | | | | | | |
| Santa Clara | 109 | 5 | 5.0 | 1 | 2 | 107 |
| Sonoma | 3 | 0 | 4.8 | (a) | 0 | 3 |
| TOTAL | 112 | 6 | 5.0 | 1 | 2 | 110 |
| <i>North Sacramento Valley:</i> | | | | | | |
| Butte | 26,941 | 438 | 1.6 | 89 | 928 | 25,924 |
| Glenn | 14,182 | 320 | 2.3 | 51 | 517 | 13,614 |
| Shasta | 528 | 3 | 0.6 | 6 | 12 | 509 |
| Tehama | 20,001 | 332 | 1.7 | 93 | 783 | 19,124 |
| TOTAL | 61,651 | 1,092 | 1.8 | 240 | 2,239 | 59,171 |
| <i>South Sacramento Valley:</i> | | | | | | |
| Colusa | 4,134 | 120 | 2.9 | 26 | 120 | 3,988 |
| Placer | 830 | 3 | 0.4 | 4 | 39 | 786 |
| Solano | 2,610 | 19 | 0.7 | 5 | 68 | 2,537 |
| Sutter | 39,305 | 1,476 | 3.8 | 121 | 1,122 | 38,062 |
| Yolo | 7,163 | 34 | 0.5 | 13 | 264 | 6,886 |
| Yuba | 22,330 | 493 | 2.2 | 70 | 762 | 21,498 |
| TOTAL | 76,372 | 2,145 | 2.8 | 239 | 2,374 | 73,758 |
| <i>San Joaquin Valley:</i> | | | | | | |
| Fresno | 9,146 | 55 | 0.6 | 52 | 210 | 8,884 |
| Kern | 163 | 0 | 0.0 | (a) | 9 | 154 |
| Kings | 40 | 4 | 9.9 | (a) | 1 | 39 |
| Merced | 4,682 | 182 | 3.9 | 20 | 148 | 4,514 |
| Madera | 5,687 | 100 | 1.8 | 54 | 232 | 5,402 |
| San Joaquin | 93 | 1 | 0.8 | 1 | 2 | 91 |
| Stanislaus | 128 | 1 | 0.5 | 1 | 3 | 124 |
| Tulare | 10,293 | 21 | 0.2 | 64 | 216 | 10,013 |
| TOTAL | 30,232 | 364 | 1.2 | 191 | 821 | 29,220 |
| STATE TOTALS | 168,366 | 3,607 | 2.1 | 671 | 5,437 | 162,259 |

Footnotes:

(a) Less than ½ ton

(b) Basis door test data

Notes: 1. Details will not necessarily add to totals due to rounding.

shown to avoid distortion when smaller tonnage is involved.

Source: Total production and quality data are from PMC records of Incoming Inspection Certificates.

Table 6

**TOTAL PRODUCTION AND QUALITY BY VARIETY, BY DISTRICT
2002 - 2003 CROP YEAR
CALIFORNIA DRIED PRUNES**

| District and County | Total Dried Prune Production | (b) | | Trash Content | Under- sized Prunes | Marketable Content |
|---------------------------------------|---------------------------------------|--|---------|------------------|---------------------------|-----------------------|
| | | Substandard in Excess of Tolerance | Percent | | | |
| Net Tons --- Natural Condition | | | | | | |
| <i>Santa Clara/Napa/Sonoma:</i> | | | | | | |
| French | 112 | 6 | 5.0 | 1 | 2 | 110 |
| TOTAL | 112 | 6 | 5.0 | 1 | 2 | 110 |
| <i>North Sacramento Valley:</i> | | | | | | |
| French | 61,622 | 1,092 | 1.8 | 240 | 2,236 | 59,147 |
| Other | 28 | 1 | 3.4 | 0 | 4 | 25 |
| TOTAL | 61,651 | 1,092 | 1.8 | 240 | 2,239 | 59,171 |
| <i>South Sacramento Valley:</i> | | | | | | |
| French | 76,334 | 2,141 | 2.8 | 239 | 2,367 | 73,727 |
| | 25 | 1 | 3.5 | 193 | 2 | 23 |
| Other | 13 | 3 | 22.2 | 0 | 6 | 8 |
| TOTAL | 76,372 | 2,145 | 2.8 | 239 | 2,374 | 73,758 |
| <i>San Joaquin Valley:</i> | | | | | | |
| French | 30,232 | 364 | 1.2 | 191 | 821 | 29,220 |
| TOTAL | 30,232 | 364 | 1.2 | 191 | 821 | 29,220 |
| <i>State Totals:</i> | | | | | | |
| French | 168,300 | 3,603 | 2.1 | 671 | 5,426 | 162,203 |
| Imperial | 42 | 4 | 9.3 | (a) | 9 | 32 |
| Other | 25 | 1 | 2.7 | (a) | 2 | 23 |
| TOTAL | 168,366 | 3,607 | 2.1 | 671 | 5,437 | 162,259 |

Footnotes: (a) Less than ½ ton
(b) Basis door test data

Notes: 1. Detail will not necessarily add to totals due to rounding
2. Percent data is calculated on the actual pounds and not on the rounded tons shown to avoid distortion when smaller tonnage is involved.

Source: Total production and quality data are from PMC records of Incoming Inspection Certificates.

Table 7

MODIFIED GRADER MARKETABLE CROP COMPOSITION BY SIZE CATEGORY, BY COUNTY, BY DISTRICT
2002 - 2003 CROP YEAR
CALIFORNIA DRIED PRUNES

| District and County | Size Group A | | | Size Group B | | | Size Group C | | | Size Group D | | | Total Marketable | | |
|---------------------------------------|----------------|--------------|--------------|---------------|--------------|--------------|---------------|--------------|--------------|---------------|---------------|--------------|------------------|--------------|--------------|
| | Total | Avg. Size | Sub- Std. | Total | Avg. Size | Sub- Std. | Total | Avg. Size | Sub- Std. | Total | Avg. Size | Sub- Std. | Total | Avg. Size | Sub- Std. |
| NET TONS --- NATURAL CONDITION | | | | | | | | | | | | | | | |
| Santa Clara/Napa/Sonoma: | | | | | | | | | | | | | | | |
| Santa Clara | 68 | 49.00 | 4 | 19 | 66.57 | 1 | 13 | 80.86 | 1 | 6 | 100.14 | (a) | 106 | 59.01 | 3 |
| Sonoma | 2 | 55.00 | (a) | 1 | 59.50 | 0 | 0 | 0.00 | 0 | 0 | 0.00 | 0 | 3 | 56.50 | 0 |
| TOTAL | 70 | 50.33 | 4 | 20 | 65.00 | 1 | 13 | 80.86 | 1 | 6 | 100.14 | (a) | 109 | 59.46 | 3 |
| North Sacramento Valley: | | | | | | | | | | | | | | | |
| Butte | 17,678 | 47.27 | 391 | 3,468 | 65.40 | 64 | 3,039 | 79.82 | 37 | 1,739 | 100.44 | 13 | 25,924 | 57.08 | 505 |
| Glenn | 8,365 | 48.03 | 276 | 2,151 | 65.44 | 52 | 1,978 | 79.66 | 28 | 1,120 | 99.30 | 9 | 13,614 | 59.59 | 365 |
| Shasta | 259 | 51.71 | 2 | 143 | 64.08 | 1 | 77 | 77.00 | 1 | 30 | 97.42 | 2 | 509 | 61.71 | 6 |
| Tehama | 11,193 | 49.96 | 284 | 3,076 | 65.74 | 48 | 3,150 | 78.78 | 34 | 1,706 | 97.95 | 14 | 19,125 | 61.53 | 380 |
| TOTAL | 37,495 | 48.36 | 953 | 8,838 | 65.51 | 165 | 8,244 | 79.42 | 100 | 4,595 | 99.35 | 38 | 59,172 | 59.21 | 1,256 |
| South Sacramento Valley: | | | | | | | | | | | | | | | |
| Colusa | 2,794 | 48.50 | 107 | 469 | 68.68 | 11 | 473 | 82.41 | 8 | 253 | 102.19 | 3 | 3,989 | 58.30 | 129 |
| Placer | 494 | 51.38 | 4 | 94 | 69.00 | 1 | 125 | 81.59 | (a) | 74 | 102.10 | (a) | 787 | 63.05 | 5 |
| Solano | 1,641 | 48.21 | 19 | 402 | 65.87 | 3 | 326 | 79.50 | 2 | 169 | 98.66 | 1 | 2,538 | 58.39 | 25 |
| Sutter | 25,448 | 48.60 | 1,212 | 5,692 | 63.52 | 210 | 4,481 | 79.68 | 117 | 2,438 | 100.01 | 40 | 38,059 | 57.78 | 1,579 |
| Yolo | 4,538 | 47.46 | 33 | 899 | 65.87 | 7 | 917 | 79.74 | 4 | 533 | 99.69 | 4 | 6,887 | 58.20 | 48 |
| Yuba | 13,418 | 47.61 | 407 | 3,624 | 64.64 | 85 | 2,852 | 79.79 | 49 | 1,604 | 99.97 | 18 | 21,498 | 58.66 | 559 |
| TOTAL | 48,333 | 47.26 | 1,782 | 11,180 | 65.40 | 317 | 9,174 | 79.87 | 180 | 5,071 | 100.07 | 66 | 73,758 | 57.70 | 2,345 |
| San Joaquin Valley: | | | | | | | | | | | | | | | |
| Fresno | 5,217 | 51.41 | 40 | 1,639 | 64.53 | 14 | 1,444 | 76.64 | 12 | 584 | 94.10 | 8 | 8,884 | 60.74 | 74 |
| Kern | 46 | 48.38 | 0 | 34 | 63.25 | 0 | 44 | 77.13 | 0 | 29 | 92.00 | 0 | 153 | 68.22 | 0 |
| Kings | 18 | 56.33 | 3 | 14 | 66.67 | 1 | 6 | 78.00 | (a) | 2 | 97.33 | (a) | 40 | 65.25 | 4 |
| Merced | 2,946 | 50.65 | 139 | 604 | 68.22 | 22 | 636 | 80.90 | 23 | 328 | 100.85 | 9 | 4,514 | 60.91 | 193 |
| Madera | 2,767 | 52.42 | 52 | 1,041 | 66.24 | 30 | 1,056 | 77.97 | 23 | 538 | 96.14 | 8 | 5,402 | 64.43 | 113 |
| San Joaquin | 51 | 52.33 | (a) | 16 | 65.00 | (a) | 17 | 74.67 | (a) | 7 | 88.33 | 0 | 91 | 61.50 | 0 |
| Stanislaus | 91 | 50.40 | (a) | 13 | 67.60 | 0 | 13 | 79.60 | (a) | 6 | 98.40 | 0 | 123 | 57.65 | 0 |
| Tulare | 6,186 | 51.92 | 21 | 1,687 | 65.96 | 7 | 1,494 | 77.63 | 5 | 646 | 97.89 | 1 | 10,013 | 61.09 | 34 |
| TOTAL | 17,322 | 51.66 | 255 | 5,048 | 65.91 | 74 | 4,710 | 77.87 | 63 | 2,140 | 96.98 | 26 | 29,220 | 61.67 | 418 |
| STATE TOTAL | 103,220 | 48.42 | 2,994 | 25,086 | 65.62 | 557 | 22,141 | 79.36 | 344 | 11,812 | 99.28 | 130 | 162,259 | 59.00 | 4,024 |

Footnote: (a) Less than ½ ton.

Note: 1. Detail will not necessarily add to totals due to rounding.

Table 8

MODIFIED GRADER MARKETABLE CROP COMPOSITION BY SIZE CATEGORY, BY VARIETY, BY DISTRICT
 2002 - 2003 CROP YEAR
 CALIFORNIA DRIED PRUNES

| District and County | Size Group A | | | Size Group B | | | Size Group C | | | Size Group D | | | Total Marketable | | |
|---------------------------------------|--------------|-----------|----------|--------------|-----------|----------|--------------|-----------|----------|--------------|-----------|----------|------------------|-----------|----------|
| | Total | Avg. Size | Sub-Std. | Total | Avg. Size | Sub-Std. | Total | Avg. Size | Sub-Std. | Total | Avg. Size | Sub-Std. | Total | Avg. Size | Sub-Std. |
| NET TONS --- NATURAL CONDITION | | | | | | | | | | | | | | | |
| Santa Clara/Napa/Sonoma: | | | | | | | | | | | | | | | |
| French | 70 | 50.33 | 4 | 20 | 65.00 | 1 | 13 | 80.86 | 1 | 6 | 100.14 | (a) | 109 | 59.40 | 3 |
| TOTAL | 70 | 55.20 | 4 | 20 | 65.00 | 1 | 13 | 80.86 | (a) | 6 | 100.14 | (a) | 109 | 59.40 | 3 |
| North Sacramento Valley: | | | | | | | | | | | | | | | |
| French | 37,494 | 48.37 | 952 | 8,837 | 65.53 | 165 | 8,238 | 79.46 | 100 | 4,578 | 99.40 | 36 | 59,147 | 59.21 | 1,255 |
| Other | 1 | 24.00 | 0 | 1 | 27.50 | (a) | 6 | 30.00 | (a) | 17 | 39.50 | 1 | 25 | 36.12 | 1 |
| TOTAL | 37,495 | 48.36 | 952 | 8,838 | 65.51 | 165 | 8,244 | 79.42 | 100 | 4,595 | 99.35 | 37 | 59,172 | 59.21 | 1,256 |
| South Sacramento Valley: | | | | | | | | | | | | | | | |
| French | 48,324 | 47.26 | 1,783 | 11,174 | 65.42 | 317 | 9,168 | 79.90 | 179 | 5,062 | 100.11 | 64 | 73,730 | 57.70 | 2,343 |
| Imperial | 9 | 47.00 | (a) | 5 | 64.00 | (a) | 5 | 81.00 | (a) | 4 | 100.00 | 0 | 23 | 67.30 | 0 |
| Other | 0 | 0.00 | 0 | 1 | 28.50 | (a) | 1 | 33.50 | (a) | 5 | 43.00 | 2 | 7 | 39.71 | 2 |
| TOTAL | 48,333 | 47.26 | 1,783 | 11,180 | 65.40 | 317 | 9,174 | 79.87 | 179 | 5,071 | 100.07 | 66 | 73,760 | 57.70 | 2,345 |
| San Joaquin Valley: | | | | | | | | | | | | | | | |
| French | 17,322 | 51.66 | 255 | 5,048 | 65.91 | 74 | 4,710 | 77.87 | 64 | 2,140 | 96.98 | 26 | 29,220 | 61.66 | 418 |
| TOTAL | 17,322 | 51.66 | 255 | 5,048 | 65.91 | 74 | 4,710 | 77.87 | 64 | 2,140 | 96.98 | 26 | 29,220 | 61.66 | 418 |
| State Totals | | | | | | | | | | | | | | | |
| French | 103,210 | 46.71 | 2,994 | 25,079 | 63.79 | 557 | 22,129 | 79.62 | 344 | 11,786 | 99.93 | 126 | 162,204 | 57.71 | 4,019 |
| Other | 1 | 24.00 | 0 | 2 | 28.00 | (a) | 7 | 31.75 | 0 | 22 | 41.25 | 3 | 32 | 37.84 | 3 |
| Imperial | 9 | 47.00 | 0 | 5 | 64.00 | 0 | 5 | 81.00 | (a) | 4 | 100.00 | 0 | 23 | 67.30 | 0 |
| TOTAL | 103,220 | 48.42 | 2,994 | 25,086 | 65.52 | 557 | 22,141 | 79.36 | 344 | 11,812 | 99.28 | 129 | 162,259 | 59.00 | 4,024 |

Footnote: (a) Less than ½ ton.

Note: 1. Detail will not necessarily add to totals due to rounding.

Table 9

TOTAL SHIPMENTS BY MONTH
2002 - 2003 CROP YEAR
CALIFORNIA DRIED PRUNES

| --- Net Tons Processed Condition --- (a) | | | |
|--|---------------------------------|--------|--------------------|
| Month | Domestic Including Canada | Export | Total Shipments |
| BY MONTH | | | |
| August 2002 | 6,431 | 5,620 | 12,051 |
| September 2002 | 6,364 | 5,691 | 12,055 |
| October 2002 | 8,935 | 5,955 | 14,890 |
| BY QUARTER | | | |
| 1st Qtr Total | 21,730 | 17,266 | 38,996 |
| 2nd Qtr Nov '02 - Jan '03 | 22,727 | 17,033 | 39,760 |
| 3rd Qtr Feb '03 - Apr '03 | 21,956 | 17,564 | 39,520 |
| 4th Qtr May '03 - July '03 | 20,950 | 15,282 | 36,232 |
| TOTAL | 87,363 | 67,145 | 154,508 |
| CUMULATIVE | | | |
| August 2002 | 6,431 | 5,620 | 12,051 |
| September 2002 | 12,795 | 11,311 | 24,106 |
| October 2002 | 21,730 | 17,266 | 38,996 |
| January 2003 | 44,457 | 51,565 | 96,022 |
| April 2003 | 66,413 | 51,863 | 118,276 |
| July 2003 | 87,363 | 67,145 | 154,508 |

Note: 1. Detail will not necessarily add to totals due to rounding.

Source: Prune Handler Reports, PMC Form 12.1, "Report of Shipments".

Table 10

DOMESTIC SHIPMENTS BY USAGE, BY MONTH
2002 - 2003 CROP YEAR
CALIFORNIA DRIED PRUNES

| Month | Dried Prunes | Manufacturing | Pitting (b) | Gov't. | Total Domestic Shipments |
|----------------------------|-----------------|---------------|----------------|------------|--------------------------------|
| <i>BY MONTH/QUARTER</i> | | | | | |
| August 2002 | 374 | 2,227 | 3,831 | 0 | 6,432 |
| September 2002 | 236 | 1,891 | 4,450 | 21 | 6,598 |
| October 2002 | 467 | 3,425 | 5,045 | 0 | 8,937 |
| 1st Qtr Total | 1,077 | 7,543 | 13,326 | 21 | 21,967 |
| 2nd Qtr Nov '02 - Jan '03 | 1,787 | 6,929 | 13,460 | 314 | 22,490 |
| 3rd Qtr Feb '03 - Apr '03 | 2,394 | 6,251 | 12,859 | 452 | 21,956 |
| 4th Qtr May '03 - July '03 | 2,291 | 5,567 | 12,906 | 186 | 20,950 |
| TOTALS | 7,549 | 26,290 | 52,551 | 973 | 87,363 |
| <i>CUMULATIVE</i> | | | | | |
| August 2002 | 374 | 2,227 | 3,831 | 0 | 6,432 |
| September 2002 | 610 | 4,118 | 8,281 | 21 | 13,030 |
| October 2002 | 1,077 | 7,543 | 13,326 | 21 | 21,967 |
| January 2003 | 2,864 | 14,472 | 26,786 | 335 | 44,457 |
| April 2003 | 5,258 | 20,723 | 39,645 | 787 | 66,413 |
| July 2003 | 7,549 | 26,290 | 52,551 | 973 | 87,363 |

Footnotes: (a) Includes both processed and natural condition prunes as shipped.
(b) Unpitted equivalent of pitted prunes shipped during the month.
See Table 12, Footnote (a).

Note: 1. Detail will not necessarily add to totals due to rounding.

Table 11
(Page 1 of 3)

EXPORT SHIPMENTS BY DESTINATION, BY MONTH, (INCLUDING PITTED
PRUNES SHIPPED, EXPRESSED IN NATURAL CONDITION TONS)
2001 - 2002 CROP YEAR
CALIFORNIA DRIED PRUNES

| Country of Destination | NET TONS PROCESSED CONDITION (c) | | | | | | | | | | | | Crop Year Total |
|---------------------------|----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------------|
| | 2001 Aug | Sep | Oct | Nov | Dec | 2002 Jan | Feb | Mar | Apr | May | Jun | Jul | |
| EUROPE | | | | | | | | | | | | | |
| Austria | 46 | 139 | 70 | 23 | 70 | 70 | 46 | 69 | 46 | 23 | 70 | 0 | 672 |
| Belgium | 34 | 11 | 0 | 29 | 66 | 78 | 116 | 85 | 97 | 11 | 25 | 13 | 565 |
| Czechoslovakia | 0 | 0 | 0 | 0 | 0 | 110 | 24 | 23 | 25 | 0 | 0 | 77 | 259 |
| Denmark | 240 | 374 | 361 | 167 | 94 | 81 | 15 | 108 | 100 | 140 | 102 | 98 | 1,880 |
| Finland | 456 | 260 | 302 | 54 | 10 | 104 | 93 | 47 | 121 | 51 | 107 | 211 | 1,816 |
| France | 39 | 0 | 0 | 65 | 0 | 22 | 0 | 45 | 18 | 0 | 0 | 0 | 189 |
| Germany | 1,085 | 1,172 | 1,392 | 1,205 | 960 | 1,255 | 1,342 | 1,291 | 886 | 896 | 929 | 1,011 | 13,424 |
| Greece | 46 | 41 | 64 | 37 | 46 | 64 | 18 | 23 | 40 | 41 | 0 | 87 | 507 |
| Iceland | 0 | 16 | 11 | 15 | 14 | 0 | 38 | 13 | 7 | 0 | 0 | 0 | 114 |
| Italy | 909 | 493 | 849 | 676 | 607 | 494 | 735 | 571 | 327 | 356 | 286 | 522 | 6,825 |
| Latvia | 0 | 0 | 0 | 0 | 0 | 226 | 0 | 0 | 0 | 0 | 0 | 0 | 226 |
| Lithuania | 0 | 0 | 0 | 0 | 0 | 187 | -12 | 0 | 0 | 0 | 0 | 0 | 175 |
| Netherlands | 69 | 86 | 115 | 70 | 138 | 116 | 247 | 33 | 556 | 486 | 382 | 395 | 2,693 |
| Norway | 196 | 159 | 125 | 32 | 66 | 29 | 54 | 71 | 79 | 16 | 45 | 84 | 956 |
| Poland | 302 | 302 | 544 | 201 | 165 | 261 | 74 | 116 | 49 | 25 | 35 | 47 | 2,121 |
| Spain | 100 | 304 | 218 | 39 | 0 | 109 | 21 | 0 | 133 | 21 | 45 | 21 | 1,011 |
| Sweden | 130 | 195 | 326 | 139 | 135 | 191 | 133 | 85 | 71 | 114 | 139 | 119 | 1,777 |
| Switzerland | 23 | 57 | 50 | 23 | 13 | 23 | 142 | 23 | 0 | 60 | 23 | 46 | 483 |
| United Kingdom(b) | 461 | 598 | 668 | 497 | 687 | 685 | 764 | 490 | 496 | 512 | 378 | 423 | 6,659 |
| All Other | 147 | 253 | 270 | 45 | -156 | -489 | 19 | 2 | 23 | -23 | 0 | 23 | 114 |
| TOTAL EUROPE | 4,283 | 4,460 | 5,365 | 3,317 | 2,915 | 3,616 | 3,869 | 3,095 | 3,074 | 2,729 | 2,566 | 3,177 | 48,104 |
| ASIA | | | | | | | | | | | | | |
| China | 23 | 0 | 88 | 0 | 0 | 170 | 0 | 0 | 35 | 0 | 20 | 0 | 336 |
| Hong Kong | 869 | -378 | 47 | 589 | 580 | 55 | 530 | 647 | 335 | 54 | 201 | 124 | 3,653 |
| Japan | 1,183 | 1,641 | 1,465 | 1,148 | 1,942 | 1,090 | 1,369 | 1,606 | 1,683 | 2,154 | 2,034 | 1,447 | 18,762 |
| Korea | 0 | 27 | 13 | 3 | 0 | 8 | 0 | 3 | 2 | 22 | 0 | 1 | 79 |
| Malaysia | 189 | 72 | 0 | 114 | 118 | 66 | 23 | 136 | 22 | 45 | 23 | 0 | 808 |
| Philippines | 21 | 15 | 1 | 15 | 7 | 0 | 8 | 2 | 12 | 7 | 12 | 7 | 107 |
| Singapore | 4 | 31 | 111 | 233 | 58 | 133 | 57 | 43 | 21 | 96 | 22 | 66 | 875 |
| Taiwan | 109 | 183 | 359 | 287 | 132 | 25 | 68 | 54 | 111 | 82 | 76 | 72 | 1,558 |
| Thailand | 20 | 12 | 29 | 31 | 23 | 14 | -23 | 11 | 6 | 0 | 0 | 6 | 129 |
| All Other | 17 | 1 | 3 | 0 | 15 | 0 | 17 | 0 | 0 | 2 | 2 | 22 | 79 |
| TOTAL ASIA | 2,435 | 1,604 | 2,116 | 2,420 | 2,875 | 1,561 | 2,049 | 2,502 | 2,227 | 2,462 | 2,390 | 1,745 | 25,720 |

Table 11
(Page 2 of 3)

EXPORT SHIPMENTS BY DESTINATION, BY MONTH, (INCLUDING PITTED
PRUNES SHIPPED, EXPRESSED IN NATURAL CONDITION TONS)
2001 - 2002 CROP YEAR
CALIFORNIA DRIED PRUNES

| Country of Destination | NET TONS PROCESSED CONDITION (c) | | | | | | | | | | | | Crop Year Total |
|---------------------------|----------------------------------|------------|------------|------------|------------|-------------|------------|------------|------------|------------|------------|------------|--------------------|
| | 2001 Aug | Sep | Oct | Nov | Dec | 2002 Jan | Feb | Mar | Apr | May | Jun | Jul | |
| SOUTH AMERICA | | | | | | | | | | | | | |
| Brazil | 8 | 0 | 5 | 2 | 0 | 8 | 0 | 0 | 0 | 0 | 3 | 2 | 28 |
| Colombia | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Equador | 0 | 0 | 26 | 15 | 0 | 0 | 3 | 0 | 3 | 0 | 0 | 10 | 57 |
| Venezuela | 0 | 113 | 19 | 15 | 0 | 15 | 0 | 0 | 0 | 0 | 8 | 0 | 170 |
| All Other | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| TOTAL SO. AM. | 12 | 113 | 50 | 32 | 0 | 23 | 3 | 0 | 3 | 0 | 11 | 12 | 346 |
| NORTH AMERICA | | | | | | | | | | | | | |
| Belize (Br. Hon.) | 2 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 6 |
| Bermuda | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Dom. Republic | 0 | 5 | 8 | 1 | 0 | 6 | 0 | 0 | 8 | 3 | 0 | 12 | 43 |
| Guatemala | 10 | 10 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 21 |
| Mexico | 128 | 23 | 114 | 856 | 406 | 72 | 164 | 175 | 41 | 131 | 59 | 114 | 2,283 |
| Netherland Ant. | 1 | 0 | 0 | 1 | 2 | 0 | 2 | 0 | 0 | 2 | 0 | 2 | 10 |
| Panama | 25 | 28 | 28 | 32 | 17 | 6 | 11 | 31 | 8 | 24 | 7 | 1 | 218 |
| Trinidad | 2 | 0 | 28 | 8 | 2 | 0 | 11 | 15 | 4 | 3 | 9 | 0 | 82 |
| All Other | 10 | 8 | 27 | 14 | 14 | 4 | 0 | 0 | 0 | 5 | 20 | 2 | 91 |
| TOTAL NO. AM. | 178 | 74 | 208 | 912 | 441 | 88 | 188 | 221 | 61 | 168 | 97 | 131 | 2,732 |
| OCEANIA | | | | | | | | | | | | | |
| Australia | 116 | 242 | 226 | 160 | 122 | 302 | 94 | 138 | 118 | 95 | 222 | 195 | 2,030 |
| New Zealand | 28 | 30 | 147 | 64 | 0 | 110 | 52 | 64 | 62 | 37 | 49 | 104 | 747 |
| Tahiti | 2 | 2 | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 11 |
| All Other | 0 | 0 | 22 | 0 | 4 | 0 | 10 | 5 | 2 | 0 | 10 | 0 | 53 |
| TOTAL OCEANIA | 146 | 274 | 397 | 226 | 126 | 412 | 156 | 207 | 182 | 135 | 281 | 299 | 2,841 |

EXPORT SHIPMENTS BY DESTINATION, BY MONTH, (INCLUDING PITTED
PRUNES SHIPPED, EXPRESSED IN NATURAL CONDITION TONS)
2001 - 2002 CROP YEAR
CALIFORNIA DRIED PRUNES

| Country of Destination | NET TONS PROCESSED CONDITION (c) | | | | | | | | | | | | Crop Year Total |
|---------------------------------------|----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------------|
| | 2001 | | | | | 2002 | | | | | | | |
| | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | |
| MIDDLE EAST & NORTH AFRICA | | | | | | | | | | | | | |
| Canary Islands | 0 | 0 | 0 | 0 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15 |
| Dubai | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 23 | 0 | 0 | 0 | 23 |
| Egypt | 57 | 161 | -21 | 19 | 0 | 0 | 20 | 0 | 18 | 136 | 57 | 37 | 484 |
| Israel | 116 | 111 | 179 | -13 | 146 | 121 | 314 | 176 | 65 | 114 | 238 | 188 | 1,755 |
| Lebanon | 58 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 59 |
| Saudi Arabia | 48 | 28 | 10 | 0 | 0 | 0 | 0 | 7 | 0 | 0 | 0 | 11 | 104 |
| All Other | 18 | 0 | 13 | 0 | 0 | 21 | 0 | 11 | 0 | 0 | 0 | 38 | 108 |
| TOTAL AFRICA | 297 | 301 | 181 | 6 | 161 | 142 | 334 | 194 | 106 | 250 | 295 | 274 | 2,541 |
| TOTAL EXPORT SHIPMENTS | 7,351 | 6,826 | 8,317 | 6,913 | 6,518 | 5,842 | 6,599 | 6,219 | 5,653 | 5,744 | 5,640 | 5,638 | 77,260 |

Footnotes: (a) Less than ½ ton.

(b) Includes England - 7,659 tons, Ireland 128 tons and Scotland 87 tons.

(c) See Footnote (a), Table 9, concerning processed condition weights. Weights shown include shipments of pitted prunes at unpitted weights. See Table 12.

Notes: 1. Detail will not necessarily add to totals shown due to rounding.

2. Revisions of previously recorded data are indicated by "R".

Source: Prune Handlers reports on Form 12.1A "Report of Shipments".

Table 12

SHIPMENTS OF PITTED PRUNES
2002 - 2003 CROP YEAR
CALIFORNIA DRIED PRUNES

| Month | <i>Net Tons - Pitted Weight</i> | | | <i>Net Tons - Unpitted Weight (a)</i> | | |
|----------------------------|---------------------------------|---------------|---------------|---------------------------------------|---------------|----------------|
| | Domestic | Export | Total | Domestic | Export | Total |
| BY MONTH | | | | | | |
| August 2002 | 3,317 | 3,625 | 6,943 | 3,815 | 4,169 | 7,984 |
| September 2002 | 3,862 | 4,085 | 7,947 | 4,441 | 4,698 | 9,139 |
| October 2002 | 4,257 | 3,909 | 8,166 | 4,896 | 4,495 | 9,391 |
| 1st Qtr Total | 11,437 | 11,619 | 23,056 | 13,152 | 13,362 | 26,514 |
| 2nd Qtr Nov '02 - Jan '03 | 11,856 | 10,612 | 22,468 | 13,634 | 12,204 | 25,838 |
| 3rd Qtr Feb '03 - Apr '03 | 11,182 | 10,811 | 21,993 | 12,859 | 12,433 | 25,292 |
| 4th Qtr May '03 - July '03 | 11,223 | 9,274 | 20,497 | 12,906 | 10,665 | 23,571 |
| Totals | 45,697 | 42,317 | 88,013 | 52,551 | 48,664 | 101,215 |
| CUMULATIVE | | | | | | |
| August 2002 | 3,317 | 3,625 | 6,943 | 3,815 | 4,169 | 7,984 |
| September 2002 | 7,179 | 7,710 | 14,890 | 8,256 | 8,867 | 17,123 |
| October 2002 | 11,437 | 11,619 | 23,056 | 13,152 | 13,362 | 26,514 |
| January 2003 | 23,292 | 22,231 | 45,523 | 26,786 | 25,566 | 52,352 |
| April 2003 | 34,474 | 33,043 | 67,517 | 39,645 | 37,999 | 77,644 |
| July 2003 | 45,697 | 42,317 | 88,013 | 52,551 | 48,664 | 101,215 |

Footnote: (a) Reported shipments of pitted prunes have been converted to a natural condition unpitted weight equivalent by applying an industry pit loss factor of 1.15.

Note: 1. Detail will not necessarily add to totals due to rounding.

Table 13

WHOLE PRUNE PACKOUT BY TYPE OF PACK
 2002 - 2003 CROP YEAR
 CALIFORNIA DRIED PRUNES

| Month | NET TONS PROCESSED CONDITION (a) | | |
|---------------------------|---|--------------------|----------------|
| | CONSUMER PACK Total | BULK PACK Total | TRADE Total |
| <i>BY MONTH</i> | | | |
| August 2002 | 401 | 3,635 | 4,036 |
| September 2002 | 433 | 2,729 | 3,162 |
| October 2002 | 588 | 4,932 | 5,520 |
| 1st Qtr Total | 1,422 | 11,296 | 12,718 |
| 2nd Qtr Nov '02 - Jan '03 | 1,087 | 12,985 | 14,072 |
| 3rd Qtr Feb '03 - Apr '03 | 1,028 | 13,412 | 14,440 |
| 4th Qtr May '03 - Jul '03 | 925 | 11,487 | 12,412 |
| Total | 4,462 | 49,180 | 53,642 |
| <i>CUMULATIVE</i> | | | |
| August 2002 | 401 | 3,635 | 4,036 |
| September 2002 | 834 | 6,364 | 7,198 |
| October 2002 | 1,422 | 11,296 | 12,718 |
| January 2003 | 2,509 | 24,281 | 26,790 |
| April 2003 | 3,537 | 37,693 | 41,230 |
| July 2003 | 4,462 | 49,180 | 53,642 |

Footnote (a) See Table 15 for percentages of natural and processed condition.

Note: 1. Detail will not necessarily add to totals due to rounding.

Table 14

*PITTED PRUNE PACKOUT BY TYPE OF PACK
NATURAL CONDITION WEIGHT EQUIVALENT
2002 - 2003 CROP YEAR
CALIFORNIA DRIED PRUNES*

| Month | NET TONS PROCESSED CONDITION (a) | | |
|---------------------------|---|--------------------|----------------|
| | CONSUMER PACK Total | BULK PACK Total | TRADE Total |
| <i>BY MONTH</i> | | | |
| August 2002 | 4,968 | 3,048 | 8,016 |
| September 2002 | 5,959 | 3,169 | 9,128 |
| October 2002 | 5,685 | 3,685 | 9,370 |
| 1st Qtr Total | 16,612 | 9,902 | 26,514 |
| 2nd Qtr Nov '02 - Jan '03 | 15,421 | 10,029 | 25,450 |
| 3rd Qtr Feb '03 - Apr '03 | 14,497 | 10,586 | 25,083 |
| 4th Qtr May '03 - Jul '03 | 13,048 | 10,771 | 23,819 |
| Total | 59,578 | 41,288 | 100,866 |
| <i>CUMULATIVE</i> | | | |
| August 2002 | 4,968 | 3,048 | 8,016 |
| September 2002 | 10,927 | 6,217 | 17,144 |
| October 2002 | 16,612 | 9,902 | 26,514 |
| January 2003 | 32,033 | 19,931 | 51,964 |
| April 2003 | 46,530 | 30,517 | 77,047 |
| July 2003 | 59,578 | 41,288 | 100,866 |

Footnote: (A) See Table 15 for percentages of natural and processed condition.

Note: 1. Detail will not necessarily add to totals due to rounding.

**OUTGOING INSPECTIONS
2002 - 2003 CROP YEAR
CALIFORNIA DRIED PRUNES**

| Month | NET TONS | | | | Total |
|-------------------|---------------|----------------|-------------|---------------|----------------|
| | Standard | | Substandard | | |
| | Processed | Natural | Processed | Natural | |
| <i>BY MONTH</i> | | | | | |
| 2002 August | 856 | 9,570 | 28 | 1,445 | 11,899 |
| September | 774 | 7,447 | 27 | 2,254 | 10,502 |
| October | 1,281 | 11,142 | 15 | 2,477 | 14,915 |
| November | 1,211 | 13,042 | 4 | 1,932 | 16,189 |
| December | 1,267 | 11,444 | 7 | 1,032 | 13,750 |
| 2003 January | 912 | 13,243 | 24 | 3,100 | 17,279 |
| February | 1,063 | 10,957 | 36 | 1,890 | 13,946 |
| March | 1,278 | 10,569 | 25 | 2,827 | 14,699 |
| April | 873 | 11,273 | 68 | 1,047 | 13,261 |
| May | 1,047 | 11,663 | -27 | 1,767 | 14,450 |
| June | 748 | 6,859 | 7 | 1,620 | 9,234 |
| July | 1,232 | 9,566 | 7 | 1,714 | 12,519 |
| TOTAL | 12,542 | 126,775 | 221 | 23,105 | 162,643 |
| <i>CUMULATIVE</i> | | | | | |
| 2002 August | 856 | 9,570 | 28 | 1,445 | 11,899 |
| September | 1,630 | 17,017 | 55 | 3,699 | 22,401 |
| October | 2,911 | 28,159 | 70 | 6,176 | 37,316 |
| November | 4,122 | 41,201 | 74 | 8,108 | 53,505 |
| December | 5,389 | 52,645 | 81 | 9,140 | 67,255 |
| 2003 January | 6,301 | 65,888 | 105 | 12,240 | 84,534 |
| February | 7,364 | 76,845 | 141 | 14,130 | 98,480 |
| March | 8,642 | 87,414 | 166 | 16,957 | 113,179 |
| April | 9,515 | 98,687 | 234 | 18,004 | 126,440 |
| May | 10,562 | 110,350 | 207 | 19,771 | 140,890 |
| June | 11,310 | 117,209 | 214 | 21,391 | 150,124 |
| July (a) | 12,542 | 126,775 | 221 | 23,105 | 162,643 |

Footnote: (a) Summary of totals

| Condition | Standard | Substd | Total | Percent |
|-----------|----------|--------|---------|---------|
| Processed | 12,542 | 221 | 12,763 | 7.85% |
| Natural | 126,775 | 23,105 | 149,880 | 92.15% |
| Total | 139,317 | 23,326 | 162,643 | 100.00% |

Note: Detail will not necessarily add to totals due to rounding.

Source: PMC records of outgoing inspections.

Table 16

INSPECTIONS FOR JUICE AND CONCENTRATE
 2002 - 2003 CROP YEAR
 CALIFORNIA DRIED PRUNES

| Month | | Net Tons |
|-------------------|------|----------|
| <i>BY MONTH</i> | | |
| August | 2002 | 1,443 |
| September | | 2,241 |
| October | | 2,525 |
| November | | 1,935 |
| December | | 1,025 |
| January | 2003 | 3,040 |
| February | | 1,894 |
| March | | 3,113 |
| April | | 1,953 |
| May | | 2,559 |
| June | | 2,401 |
| July | | 2,475 |
| Total | (a) | 26,605 |
| <i>CUMULATIVE</i> | | |
| August | 2002 | 1,443 |
| September | | 3,684 |
| October | | 6,209 |
| November | | 8,145 |
| December | 2003 | 9,170 |
| January | | 12,210 |
| February | | 14,104 |
| March | | 17,217 |
| April | | 19,171 |
| May | | 21,729 |
| June | | 24,130 |
| July | | 26,605 |

Note: (a) Approximately 99% of this tonnage moved as natural condition prunes. Of this total, 3,729 tons met tolerances for standard quality. Handler's reported shipments for juice and concentrate are shown in Table 10.

Source: Prune Marketing Committee records.

Table 17

INTER-HANDLER TRANSFERS
2002 - 2003 CROP YEAR
CALIFORNIA DRIED PRUNES

| | Month | Net Tons |
|--------------------|-----------|--------------------------|
| 2002 | August | 723 |
| | September | 150 |
| | October | 30 |
| | November | 4 |
| | December | 27 |
| 2003 | January | 31 |
| | February | 938 |
| | March | 2,620 |
| | April | 1,765 |
| | May | 1,163 |
| | June | 538 |
| | July | 689 |
| <hr/> Total | | <hr/> 8,678 <hr/> |

Source: Inter-Handler Transfer Reports on DFA Form P-5

PRUNE IMPORTS BY COUNTRY OF ORIGIN

UNITED STATES DEPARTMENT OF AGRICULTURE
FOREIGN AGRICULTURAL SERVICE
HS 10-DIGIT IMPORTS

Dried Prunes, Not Elsewhere Specified (MT)

| AREA/COUNTRIES OF ORIGIN AND COMMODITIES IMPORTED CONSUMPTION IMPORTS | AUGUST – JULY QUANTITIES | | | | | AUGUST – JULY COMPARISONS | | | |
|---|-----------------------------|-----------|-------------|--------------|--------------|------------------------------|--------------|--------------|--------------|
| | 1998 | 1999 | 2000 | 2001 | 2002 | 2002 | 2003 | %CHNG | |
| AFGHANISTAN | PRUNES DRIED NES | MT | 5.8 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | -- |
| ARGENTINA | PRUNES DRIED NES | MT | 0.0 | 401.5 | 172.0 | 225.4 | 412.4 | 159.4 | -61.35 |
| CHINA, PEOPLES REPUB | PRUNES DRIED NES | MT | 3.5 | 22.0 | 1.1 | 0.0 | 0.0 | 0.8 | -- |
| CHILE | PRUNES DRIED NES | MT | 0.0 | 40.0 | 0.0 | 4.1 | 0.0 | 0.0 | -- |
| FRANCE(*) | PRUNES DRIED NES | MT | 0.0 | 0.0 | 15.0 | 0.0 | 8.2 | 0.4 | -95.12 |
| HONG KONG | PRUNES DRIED NES | MT | 0.0 | 0.0 | 0.0 | 0.0 | 1.0 | 0.0 | -- |
| IRAN | PRUNES DRIED NES | MT | 0.0 | 0.0 | 0.0 | 10.0 | 35.7 | 17.1 | -52.10 |
| MEXICO | PRUNES DRIED NES | MT | 0.0 | 20.0 | 36.5 | 0.5 | 2.4 | 0.0 | -- |
| PAKISTAN | PRUNES DRIED NES | MT | 5.9 | 1.0 | 0.0 | 0.0 | 0.0 | 0.0 | -- |
| SPAIN | PRUNES DRIED NES | MT | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 | -- |
| TURKEY | PRUNES DRIED NES | MT | 2.9 | 3.4 | 8.4 | 2.7 | 0.0 | 5.2 | -- |
| TAIWAN | PRUNES DRIED NES | MT | 2.3 | 5.5 | 0.5 | 0.7 | 1.0 | 1.1 | 10.00 |
| UNITED KINGDOM | PRUNES DRIED NES | MT | 4.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | -- |
| TOTAL | | MT | 24.6 | 493.4 | 233.6 | 243.3 | 460.7 | 184.2 | 60.02 |

Dried Prunes in Brine (MT)

| AREA/COUNTRIES OF ORIGIN AND COMMODITIES IMPORTED CONSUMPTION IMPORTS | AUGUST – JULY QUANTITIES | | | | | AUGUST – JULY COMPARISONS | | | |
|---|-----------------------------|-----------|--------------|--------------|--------------|------------------------------|--------------|--------------|--------------|
| | 1998 | 1999 | 2000 | 2001 | 2002 | 2002 | 2003 | %CHNG | |
| ARGENTINA | PRUNES BRIN/DRD | MT | 15.0 | 0.0 | 10.0 | 0.0 | 39.8 | 53.8 | 35.18 |
| CHINA, PEOPLES REPUB | PRUNES BRIN/DRD | MT | 39.5 | 42.8 | 84.5 | 45.1 | 117.2 | 237.6 | 102.73 |
| CHILE | PRUNES BRIN/DRD | MT | 1.6 | 0.0 | 0.0 | 8.4 | 71.1 | 39.1 | -45.01 |
| FRANCE(*) | PRUNES BRIN/DRD | MT | 2.1 | 3.4 | 6.8 | 3.4 | 7.9 | 7.6 | -3.80 |
| HONG KONG | PRUNES BRIN/DRD | MT | 28.2 | 13.7 | 0.5 | 0.0 | 0.0 | 0.0 | -- |
| INDIA | PRUNES BRIN/DRD | MT | 0.0 | 0.0 | 2.5 | 0.0 | 0.0 | 0.0 | -- |
| IRAN | PRUNES BRIN/DRD | MT | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 9.4 | -- |
| JAPAN | PRUNES BRIN/DRD | MT | 2.9 | 0.0 | 0.0 | 0.8 | 0.0 | 0.0 | -- |
| MOLDOVA, REPUBLIC OF | PRUNES BRIN/DRD | MT | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 1.0 | -- |
| OMAN | PRUNES BRIN/DRD | MT | 0.0 | 0.0 | 0.0 | 9.9 | 3.0 | 0.0 | -- |
| SOUTH AFRICA, REPUB | PRUNES BRIN/DRD | MT | 0.0 | 0.0 | 0.0 | 0.0 | 0.5 | 1.2 | 140.00 |
| SINGAPORE | PRUNES BRIN/DRD | MT | 4.6 | 3.4 | 0.0 | 0.0 | 0.0 | 0.0 | -- |
| THAILAND | PRUNES BRIN/DRD | MT | 5.7 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | -- |
| TURKEY | PRUNES BRIN/DRD | MT | 2.3 | 3.1 | 11.0 | 18.9 | 19.9 | 21.9 | 10.05 |
| TAIWAN | PRUNES BRIN/DRD | MT | 73.9 | 78.7 | 120.5 | 128.6 | 119.4 | 183.2 | 53.43 |
| UNITED KINGDOM | PRUNES BRIN/DRD | MT | 0.0 | 0.0 | 0.0 | 14.8 | 0.0 | 0.0 | -- |
| TOTAL | | MT | 175.8 | 145.1 | 235.7 | 230.0 | 378.8 | 554.7 | 46.44 |

Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics

Note: All zeroes for a data item may show that statistics exist in the other import type. Consumption or General.

(*) denotes a country that is a summarization of its component countries.

PRUNE JUICE IMPORTS BY COUNTRY OF ORIGIN

UNITED STATES DEPARTMENT OF AGRICULTURE FOREIGN AGRICULTURAL SERVICE HS 10-DIGIT IMPORTS

Prune Juice, Unfermented (KL)

| AREA/COUNTRIES OF ORIGIN AND COMMODITIES IMPORTED | | | AUGUST - JULY QUANTITIES | | | | | AUGUST - JULY COMPARISONS | | |
|--|---------------------|--------|-----------------------------|---------------------|---------------------|---------------------|---------------------|------------------------------|---------------------|--------------|
| CONSUMPTION IMPORTS | | | 1998 | 1999 | 2000 | 2001 | 2002 | 2002 | 2003 | %CHN G |
| AUSTRIA | PRUNE JUICE, UNF | K L | 2,364. 9 | 1,487. 8 | 1,003. 9 | 700.5 | 850.4 | 850.4 | 1,356. 0 | 59.45 |
| BELGIUM- LUXEMBOURG(*) | PRUNE JUICE, UNF | K L | 0.0 | 65.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | -- |
| CANADA | PRUNE JUICE, UNF | K L | 155.8 | 31.3 | 68.1 | 227.7 | 312.7 | 312.7 | 280.9 | -10.17 |
| CHINA, PEOPLES REPUB | PRUNE JUICE, UNF | K L | 0.0 | 0.0 | 0.0 | 0.0 | 273.9 | 273.9 | 0.0 | -- |
| CHILE | PRUNE JUICE, UNF | K L | 1,351. 0 | 2,010. 7 | 725.1 | 1,138. 0 | 3,283. 4 | 3,283. 4 | 5,247. 8 | 59.83 |
| FRANCE(*) | PRUNE JUICE, UNF | K L | 0.0 | 0.0 | 0.0 | 0.0 | 2.5 | 2.5 | 0.0 | -- |
| GERMANY(*) | PRUNE JUICE, UNF | K L | 30.4 | 20.2 | 18.4 | 8.9 | 33.5 | 33.5 | 51.5 | 53.73 |
| INDIA | PRUNE JUICE, UNF | K L | 0.0 | 0.0 | 0.0 | 17.8 | 0.0 | 0.0 | 0.0 | -- |
| NETHERLANDS | PRUNE JUICE, UNF | K L | 65.0 | 0.0 | 130.0 | 0.0 | 0.0 | 0.0 | 0.0 | -- |
| TOTAL | | K L | 3,967. 1 | 3,615. 0 | 1,945. 5 | 2,092. 9 | 4,756. 4 | 4,756. 4 | 6,936. 2 | 45.83 |

Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics

Note: All zeroes for a data item may show that statistics exist in the other import type. Consumption or General.

(*) denotes a country that is a summarization of its component countries.